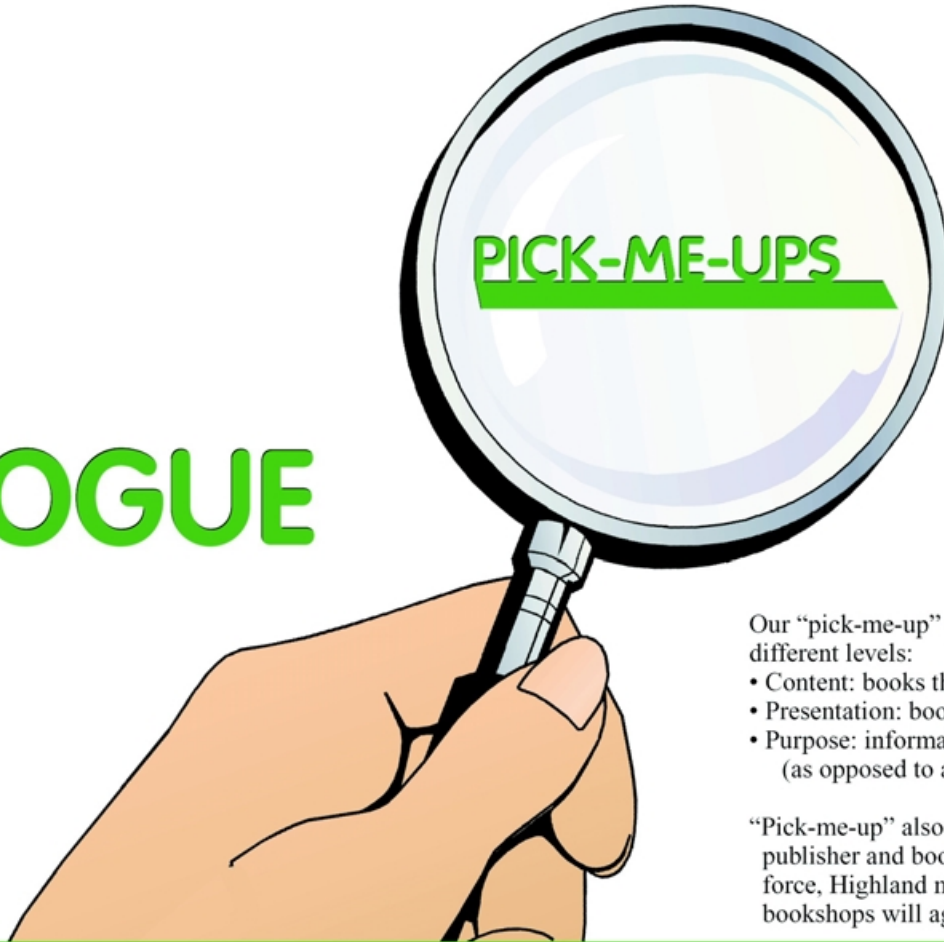


TRADE CATALOGUE



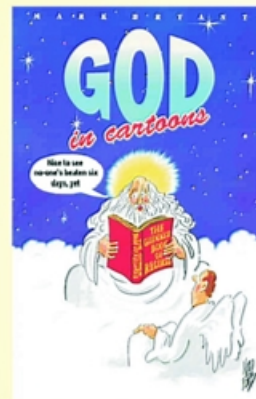
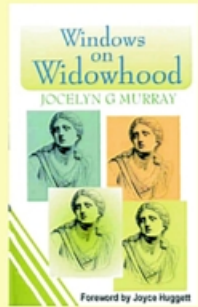
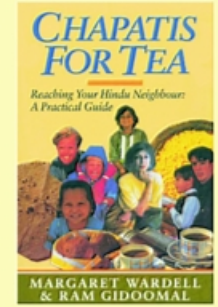
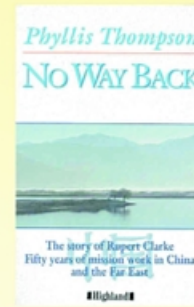
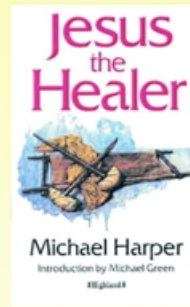
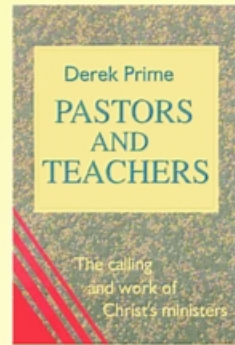
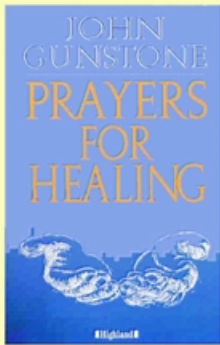
Our “pick-me-up” philosophy works at different levels:

- Content: books that encourage and restore
- Presentation: books that say 'buy me' or 'read me'
- Purpose: informal learning / entertainment (as opposed to academic, reference, curriculum)

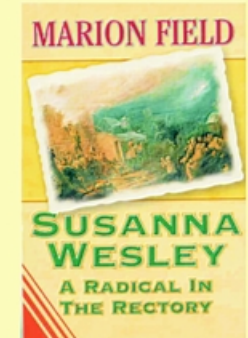
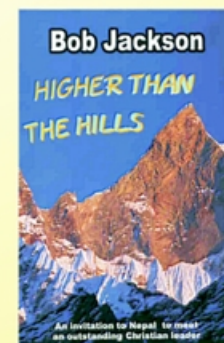
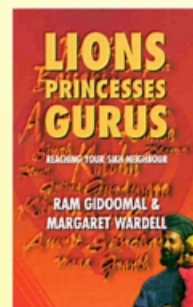
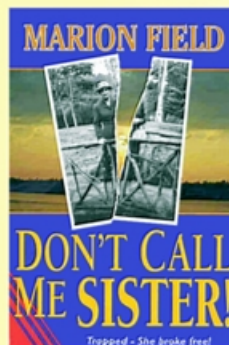
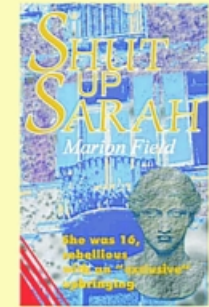
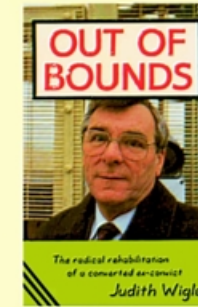
“Pick-me-up” also informs the relationship between publisher and bookseller; instead of having a sales force, Highland mails out copies and risks whether bookshops will agree the books say 'buy me'.

2000

HIGHLAND BOOKS



For books on this page, the Highland Edition is available throughout the world



EXECUTIVE SUMMARY

New books for Spring 2000 in blue, with covers grouped on the back page.

MARCH

It's not Always Mum's Fault by A. Pfeifer

A Christian answer to mother-blaming.

Prepared in Advance:
A Job for You by T. Crockford

A book dealing with redundancy, especially at 40+.

Introduction to Christian Writing by Ethel Herr

MAY

God Questions by Lance Pierson

Apologetics for the non-technical.

The Jeremiah Diagnosis by Derek Frank

Why reformation could come before revival.

For the UK only, prices in red have greater discounts than prices in green.

366 GRACES

John Allport

A sparkling collection of mealtime prayers. An inspiration for both family and more public occasions.

Who for / Why stock it? A gift that says 'thank you' better than chocs or flowers; Thankfulness is an important discipline at the beginning of a new millenium.

1-897913-41-9 160pp
£5.95

ADVENTURE OF LIVING, THE

Paul Tournier

A classic book for anyone feeling aimless. Presents believers and others alike with life's potential, directing them away from sinful adventure and into God's plan.

Who for / Why stock it? A book that has been ministering to young and old alike for 30 years.

0-946616-00-0 256pp
£3.99

AFFAIR OF THE HEART, AN

Robert Warren

A 'refresher course' on prayer. Rather than attempt to say anything new on the subject, this sensitive and affirming book is designed to stir up the motivation of the reader to get down to prayer. Each chapter has an exercise section.

Who for / Why stock it? It is for evangelical / charismatic Anglicans who are open to the breadth of prayer traditions within historic Christianity. The author has a high-profile roving ministry within the Anglican church.

1-897913-46-X 192pp h/b
£6.50

AUTHORITY

Charles Sibthorpe

The Imperative for Christian Leaders. It deals with the key issue in Charismatic circles of the right use of spiritual authority. A complete reworking of the author's A Man Under Authority.

Who for / Why stock it? The book is specially for anyone who needs more charisma (in both the Christian and secular sense of the word) to exercise a leadership position with which they have been entrusted.

1-897913-26-5 192pp
£4.99

BATTERED INTO SUBMISSION

J. & P. Alsdurf

More women are abused at home by 'Christian' husbands or boyfriends than the church would admit, according to troubling U.S. statistics. Can the church ever advise divorce?

Who for / Why stock it? Victims would far rather discover the book on your shelf than ask you to order it.

0-946616-75-2 176pp
£4.95

CAUSE WORTH LIVING FOR, A

David Hamilton

An Ulster terrorist repents. An action-packed story which shows the inside story of being a terrorist in prison, and why it is no picnic to try to quit.

Who for / Why stock it? A truly contemporary and uplifting story that will hold Generation-X-ers. Also a sign of hope at this time of peace talks.

1-897913-42-7 160pp
£4.50

CHAPATIS FOR TEA

Ram Gidoomal & Margaret Wardell

Equipping you to evangelise your Hindu neighbour, here in the West. Useful tips on how to make friends in the first place, plus strategic information and apologetics.

Who for / Why stock it? Evangelism is God's work. Ram Gidoomal maintains a high profile in the media / London politics..

1-897913-07-9 180pp
£4.99

CHILD SEXUAL ABUSE

Maxine Hancock & Karen Mains

A hopeful and vital book concerning victims and abusers alike, with a chapter for the mother/wife who so often feels helpless, betrayed and horrified all at the same time.

Who for / Why stock it? A constant seller with an explicit title. It is written for nonspecialists.

0-946616-41-8 212pp
£5.99

COOPERATIVE PARENTING

C & E Mühlán

A handbook for parents who desire to act in harmony with each other and with external influences to bring children Christian values, a balanced self-image plus a constructive attitude.

Who for / Why stock it? A valuable contribution to parenting literature from a non Anglo-Saxon source.

1-897913-39-7 280pp h/b
£14.99

CRAZY-MAKING WORKPLACE, THE

Dr Archibald Hart

Popular psychology with Biblical material in an afterword. Damage limitation when the work environment degenerates. Includes questionnaires.

Who for / Why stock it? Archibald Hart is well known. The book is particularly appropriate for actual and would-be survivors in a downsizing company.

1-897913-10-9 288pp

£7.99

DAVE THE HOOLIGAN

A football fan changes team

Paul Alkazraji

The story of David Jeal, a born-again ex-hooligan, who was a member of the Bristol Rovers "firm" and travelled abroad to "support" the English national squad.

Who for / Why stock it? For anyone trying to understand why they do it, and how the Good News can reach such people.

1-897913-52-4 140pp

£4.99

DON'T CALL ME SISTER

Marion Field

A reissue of the autobiographical account of the painful realisation that the Brethren group in which the author was raised was going 'over the top'. How she left and kept her faith.

Who for / Why stock it? It is in demand mostly from ex-Brethren plus those who have read *Shut Up Sarah*.

1-897913-45-1 224pp

£6.99

ENJOYING YOUR BEST YEARS

J. Oswald Sanders

An encouragement to remain vigorous in spirit as we get older. The author put in 25 years as a Christian writer after retiring from missionary service; he was also widowed twice.

Who for / Why stock it? We are retiring earlier and living longer: older people also have time to read!

1-897913-05-2 160pp

£3.99

EVERY LIFE A PLAN OF GOD

J. Oswald Sanders

God knows our future but he has also endowed us with free will. Guidance is an offer, but we must still choose. Mature, Biblical wisdom which does not hesitate to rubbish fanciful myths.

Who for / Why stock it? For Christians who wish to sharpen their thinking in this controversial area and are suspicious of intuitions.

0-946616-83-3 192pp

£ 3.50

FORGING A REAL-WORLD FAITH

Gordon Macdonald

Capitalise on your particular strengths and find support to cover weaknesses and susceptibilities. Teaches and encourages you to follow Christ into the hard realities of modern city life.

Who for / Why stock it? A book for any who feel they shelter too much in the fellowship of other believers.

0-946616-65-5 224pp

£3.99

GOD QUESTIONS

Lance Pierson

Apologetics in plain language to equip non-intellectual young people to defend the Christian point of view in discussions with their friends / colleagues.

Who for / why stock it? The 16+ target group will not be frequent visitors to Christian bookshops: so get copies out to church agents and youth leaders.

1-897913-44-3 160pp

£6.99

GOD IN CARTOONS

Mark Bryant

A selection of the best cartoons from the Christian and secular press, illustrating the Old and New Testaments as well as the foibles of Church life, Catholic and Protestant.

Who for / Why stock it? Teachers, youth leaders and students who want to raise a laugh. An ideal gift for any media-aware Christian. "Extremely funny and always pointed" — Euro CBJ

1-897913-38-9 128pp

£6.99

GOING HOME

Michael Cole

What to do when death seems close, either just before, or just after, someone dies. A useful support for ministers' visits. Well reviewed for its chapter on speaking to children about death.

Who for / Why stock it? An excellent give-away for the recently bereaved or the family of the terminally ill.

0-946616-96-5 160pp

£3.99

HEAVEN BETTER BY FAR

J. Oswald Sanders

What will heaven really be like? A book to uplift those who are facing death themselves or wondering where their friends have gone.

Who for / Why stock it? A book that has its place on either a bereavement shelf or as an undramatic study of the real last things.

0-946616-94-9 154pp

£3.99

HIGHER THAN THE HILLS

Bob Jackson

The story of one Nepalese Christian whose life illustrates how the Nepali Church has grown so fast since 1945. Persecutions, natural disaster and miracles against a backdrop of a wonderful country and people.

Who for / Why stock it? Kathmandu has a resonance with readers. Here is missionary biography clothed in the modern idiom of a travel book; the hero is local and the author is a traveller.

1-897913-48-6 176pp+16pp colour

£6.25

HIPPO IN THE GARDEN, THE

James Ryle

The bestselling book about prophecy: personal, profound and witty. Addressed to those who may be called to be prophets.

Who for / Why stock it? For charismatic Christians. The author is a Vineyard pastor in America, close to the 'Promise Keepers' movement too.

0-946616-90-6 280pp

£3.99

IMITATION OF CHRIST—MODERN READING

Thomas A Kempis

This is an abridgement of the classic work designed to break through the barriers of language and culture.

Who for / Why stock it? Presented in convenient small portions, the book could be displayed among the daily readings.

0-946616-11-6 160pp

£3.99

INTRODUCTION TO CHRISTIAN WRITING, A

Ethel Herr

A must-have resource for writers and journalists who want to be more professional in all aspects of their trade.

Who for / why stock it? A specialist book that smaller shops should know about / order on demand.

1-897913-50-8 292pp

£11.50

IT'S NOT ALWAYS MUM'S FAULT

Annemarie Pfeifer

A serious look at maternal guilt feelings when children have gone 'off the rails': avoids transferring blame onto Dad, school or peers, and provides Christian answers to guilt. Translated from the German.

Who for / Why stock it? It's for mothers who have reason to feel 'blamed'. A thoughtful insight into guilt and grace rather than a search for sound bites.

1-897913-40-0 160pp

£6.50

JEREMIAH DIAGNOSIS, THE

Derek Frank

What could be better than revival? Jeremiah witnessed a superficial revival and his prophecies suggest to the author that the decline of the Church in Europe is so serious that it needs a second wind of Reformation; proposes some key items on the agenda.

Who for / Why stock it? A pick-me-up for Christians who have heard in the 1990's prophecies of revival in England and Europe and are disappointed to be seeing continued decline.

1-897913-51-6 224pp

£6.25

JESUS THE HEALER

Michael Harper

'Helpful and brilliant insights into the healings of Christ.' Evangelicals Now. Presented as a systematic study of all the Gospel accounts of Jesus' healings.

Who for / Why stock it? Based on the timeless Gospels, the book addresses issues which concern Christians of all denominations: Orthodox, Protestant or Catholic.

0-946616-85-X 192pp

£3.99

KEEPING A SPIRITUAL JOURNAL

Edited by Edward England

How keeping a spiritual diary can enrich your walk with Jesus. Ten published authors give their ha'penny-worth.

Who for / Why stock it? A book to put into the hands of would-be authors or those who want to grow in Bible Study.

0-946616-47-7 224pp

£3.95

LIONS, PRINCESSES, GURUS

Ram Gidoomal & Margaret Wardell

Almost half the Indians living in the UK are Sikhs. Find out about their beliefs and the challenges of adaptation to culture in the West. Equips you to befriend and reach out to them. Who for / Why stock it? Students, professionals, servicemen who meet Sikhs regularly. Evangelism teams. 1-897913-35-4 224pp

£5.99

LOST HERITAGE

Dr Kim Tan

A fast-moving historical account of the radical roots of the modern Baptist/Charismatic/New Church movement. At every stage in history, the author ponders whether this was Jesus' intention.

Who for / Why stock it? Foreword by Roger Forster. There is certainly a need to educate new Christians about Church history.

1-897913-24-9 288pp

£4.99

LOVE HUNGER

Minirth, Meier

A book about overeating rather than slimming, written by doctors to help believers and non-believers to break harmful and compulsive habits. An appendix states the authors' beliefs and shows that the methods are consistent with Christian teaching.

Who for / Why stock it? A book with genuine crossover potential. Also, gluttony is not a good witness.

1-897913-11-7 208pp

£4.99

MATTHEW

Bob Jackson

Moving story of a family coping with their 10-year-old child's accidental death. How charitable giving helped the healing process.

Who for / Why stock it? A book for the bereavement section: for those who find stories easier to read than meditations.

0-946616-38-8 192pp

£3.99

NOT ALL ROADS LEAD HOME

Jane Bullard

The author's experience of the obstacles to marital re-conciliation, once divorce proceedings have started. Also a soft conversion story.

Who for / Why stock it? It's for mothers-in-law and sisters-in-law of those in marital difficulty, who are at loss to know how they can accompany their hurting relations.

1-897913-25-7 240pp

£6.99

NO WAY BACK

Phyllis Thompson

The biography of Rupert Clarke: a missionary doctor who served in China and in the Far East — including 16 years detention by the communists.

Who for / Why stock it? A missionary biography that marks the transition from the heroic phase of the China Inland Mission to a more modern, aid-related mode of evangelism.

0-946616-88-4 192pp

£3.99

ONE-WAY RELATIONSHIPS

Alfred Ells

A one-way relationship is where one party seems to take advantage of the good nature of the other. Good nature often hides less heroic motives. Being in neither party's true interest, such caring is not in fact loving.

Who for / Why stock it? There are plenty of bookbuyers in your shop who still need to learn that not every sacrifice is loving.

0-946616-80-9 224pp

£3.95

OPEN DOORS, OPEN MINDS

Derek Baldwin

A parish opens a community centre and finds itself inundated with poor and hurting people. A story of how the system coped, with lessons and statistics for other churches. Includes an interesting insight on the implications of being an 'Established Church'.

Who for / Why stock it? For members of any church which runs, or is thinking of opening, a caring centre.

0-946616-87-6 236pp

£4.50

OPTIMISM AND FAITH

M. Blaine Smith

Was William the Conqueror right to seize his opportunity? An antidote to the 'British disease' of defeatism, it's about turning dreaming into a modest beginning, keep going through setbacks and giving glory to God.

Who for / Why stock it? It's easy to scoff at positive thinking—but books on this subject are bestsellers in the secular book market.

1-897913-18-4 208pp

£4.99

ORDERING YOUR PRIVATE WORLD

Gordon Macdonald

How to set and keep priorities by replacing our natural drive to impress others with a Godly motivation. Worldwide sales now over 1 million.

Who for / Why stock it? If you stock any Highland book, stock this one!

0-946616-31-0 224pp

£4.50

OUT OF BOUNDS

Judith Wigley

It's against the rules for an ex-convict to become a Probation Officer but, by God's power, Malcolm Worsley succeeded and found healing in his family plus a role in the church. A feature is the pivotal role of a Christian community on his release.

Who for / Why stock it? For anyone who reads the papers and despairs at delinquency.

0-946616-89-2 192pp

£4.50

OVERCOMING SHYNESS

M. Blaine Smith

Shyness condemns many to unfulfilled aspirations. Here is a step-by-step approach to turn the tide, understand the advantages of shyness, break the panic cycle and sharpen social skills.

Who for / Why stock it? There is a constant demand for this one and shy people will be grateful at not having to ask for it.

1-897913-13-3 228pp

£5.99

PASTORS AND TEACHERS

Derek Prime

A professional book for ministers: how to organise the job in order that the weekly round of duties does not crowd out study and prayer. Useful to think around job descriptions in a team ministry also.

Who for / Why stock it? The potential readership of such a book is easily targeted. Could be lent to a new assistant.

0-946616-52-3 288pp

£7.50

PRAYERS FOR EVERY-MEMBER MINISTRY

John Gunstone

A collection of prayers which aims to support those serving in any capacity, from leadership to cleaning: prayers about leaders' loneliness, family responsibilities, but also for vision in, say, the drama group.

Who for / Why stock it? An original contribution to your worship resources section.

0-946616-99-X 208pp

£6.99

PRAYERS FOR HEALING

John Gunstone

A classic collection of single prayers, intercessions with congregational responses and one full liturgy for a healing service. A delicate area where finding the right words is important.

Who for / Why stock it? For your worship resources section.

0-946616-35-3 184pp

£6.99

PREPARED IN ADVANCE:
A job for you

Terry Crockford

A well researched overview of the standard advice for doing a job search in the UK, adding a Christian commentary especially in the areas of ethics and spiritual health: questionnaires, prayers, model CVs

Who for / Why stock it? It particularly applies to men in their 40's and 50's whose skill set is no longer in demand.

1-897913-49-4 320pp

£6.99

REBUILDING YOUR BROKEN WORLD

Gordon Macdonald

A book on coming back from defeat - especially when the defeat is tinged with failure and shame. How to avoid falling back when things get tough.

Who for / Why stock it? Second to conversion, no subject is closer to God's heart than the return of the prodigal.

0-946616-49-3 256pp

£4.50

RESTORING YOUR SPIRITUAL PASSION

Gordon Macdonald

Tiredness. Our ideal is to work hard and play hard, but many Christian leaders find that they are jaded. How to build up a team of motivated co-workers, and so become more motivated oneself.

Who for / Why stock it? A perennial seller for your leadership or Christian living section.

0-946616-60-4 256pp

£4.50

REVIVAL—GOD'S SPOTLIGHT

Dr H H Osborn

The book presents a thesis born of the experiences of the author during the East African Revival—and checked by reference to the history of other revivals. God sends revivals to tell us something specific.

Who for / Why stock it? For conservative evangelicals, who see revival as 'their' word.

1-897913-23-0 208pp

£4.99

SHUT UP SARAH

Marion Field

Sarah was born into the Taylorites, the most exclusive of those Brethren who look to J N Darby as founder. Her problem was that she would not toe the line...

Who for / Why stock it? It's a book for teenagers tempted to rebel. It also sells by word of mouth among ex-Brethren.

1-897913-28-1 256pp

£5.99

SMALL PORTION

Susan Phillips

An autobiographical account of growing up to realise she is different, and can still go through the usual passages of life (school, job, driving test, marriage, parenthood) .

Who for / Why stock it? Readers of biographies, other disabled people, libraries.

1-897913-33-8 160pp

£5.99

THE STRENGTH OF A MAN

David Roper

50 short, sharp readings for men, from the pen of a pastor who is drawn to the earthy, outdoor life but also sees Jesus as a radically different model of manhood.

Who for / Why stock it? There is an increasing number of men's groups.

1-897913-34-6 160pp

£4.99

SUSANNA WESLEY

A radical in the Recotry

Marion Field

A dramatised biography of the life and times of Susanna Wesley, mother of 19 including John and Charles Wesley. It's also one woman's contribution to perhaps the most important revival of her century.

Who for? Clergy wives, students of revival and people who enjoy a good story including a fire, a ghost, a husband in prison and a daughter who elopes.

1-897913-47-8 224pp

8pp colour

£6.25

TILL THE FAT LADY SINGS

Bob Jackson

A hilarious but in the end moving account of life in an Anglican parish. Dares to make fun of the Toronto Blessing, and our inability to talk of death. Drawings by Taffy.

Who for / Why stock it? It's subtitled 'An outrageous mixture of Barchester and Ambridge'.

1-897913-29-X 208pp

£4.99

TILL THE HEART BE TOUCHED

Gordon & Gail Macdonald

Building intimacy in marriage, family and friendships. A couple bares their hearts in the form of a series of dialogues and meditations.

Who for / Why stock it? An honest book which shows that forgiveness and restoration is God's way rather than divorce.

0-946616-95-7 240pp

£4.99

TRUSTING

Pat Springle

Are Christians too gullible? We are commanded to love everyone including knaves, but trusting them is not love—it's stupidity. How to avoid becoming too suspicious, too.

Who for / Why stock it? One for your psychology/self-help section: the Christian content is brought in gently.

1-897913-12-5 236pp

£4.99

WINDOWS ON WIDOWHOOD

Jocelyn Murray

The second book everyone should read, a year or more after bereavement. Grief is in the background for the book is about the rest of life. The author interweaves God's plan for Ruth and for Naomi in the OT with light from her own experience.

Who for / Why stock it? Everybody knows somebody who could profit from this book!

1-897913-22-2 160pp

£3.99

WINDOW TO HEAVEN, A

Dr Diane Komp

The story of the child cancer specialist who was converted through the bravery of the children she was treating and their parents.

Who for / Why stock it? It's for people who watch TV programmes about hospitals and want to go deeper. Also a testimony to fellow health-workers.

1-897913-32-X 128pp

£3.99

WRITING TO INSPIRE

Gentz & Others

A collection of essays to help you get your message on paper and then get paid for it.

Who for / Why stock it? Sell it as though the future of your bookshop depended on it! Maybe it does, because we need new professional writers.

0-946616-62-0 320pp

£7.95

YES ANXIETY, THE

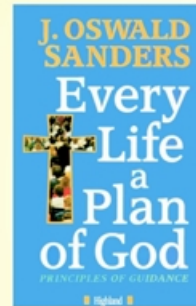
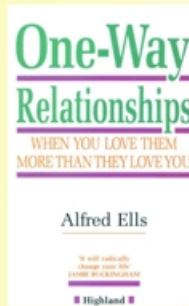
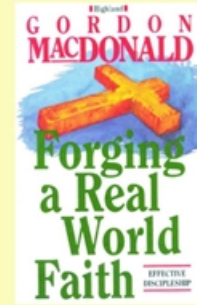
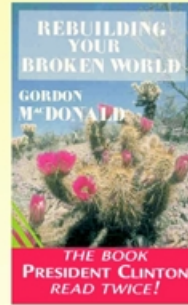
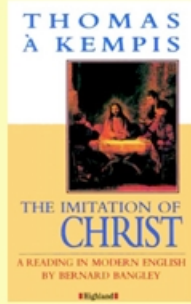
M Blaine Smith

A laid-back or happy-go-lucky attitude is fashionable, especially among students. But what are people thinking when they throw away what seem to be worthwhile prospects?

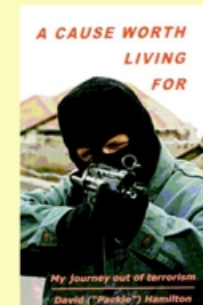
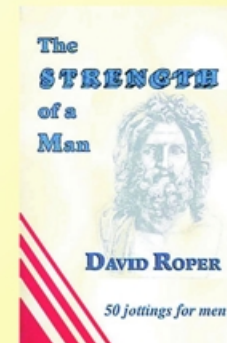
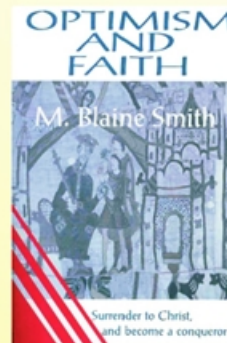
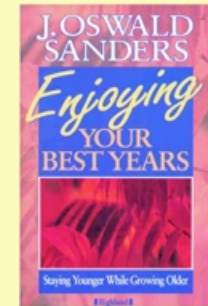
Who is it for? Why stock it? It's for pastors who want to know why sweet reason seems to have so little purchase on the big decisions of life and on people's feelings of contentment.

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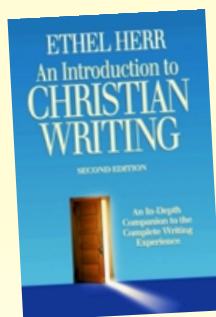


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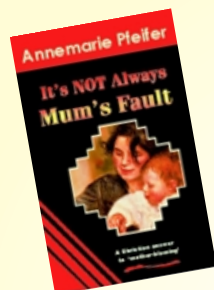


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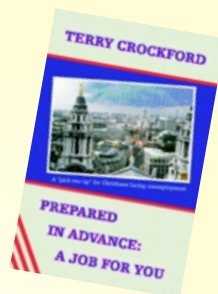
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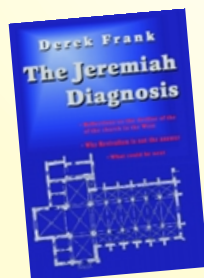


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